

CORPS | SECURITY

# WORKING IN THE 'NEW NORMAL':

A true partner, not just a service provider

Commercially effective solutions without  
compromising safety and security

## Coping with uncertainty: making safety and security the priority whilst being sensitive to commercial constraints

These are exceptional times. Managing the impacts of the Covid-19 pandemic requires skill, care, thought and, above all, flexibility. Lockdown requirements have changed and will continue to change in response to the fight against the virus. How do organisations plan their strategies in this context? How do they protect their greatest investments, their people and the buildings that will be occupied again in the future?

The security and safety of employees, and their traditional places of work, are being challenged by the uncertainty of the ongoing pandemic. Organisations, too, are being challenged – both by the difficulties of planning and by the disruption to normal business, frequently with associated costs or even losses to income.

We have a solution to the situation below:



# Complimentary, bespoke service assessments: ensuring cost-effective and fit-for-purpose solutions

As businesses cope with the impact of the pandemic, many will have buildings previously occupied by thousands of employees and now accommodating 100s, 10s or even vacant altogether - so security providers will need to re-evaluate their clients' requirements to accommodate this massive change. There will never be a one-size-fits-all solution.

This is where Corps Security is uniquely qualified to help. We can provide – at no cost – expert assessment of your existing security regime, coupled with recommendations for enhancements or cost-efficiencies wherever problems or opportunities are identified.

## Our review process

STEP 1

Understanding your current spends & service:

- Evaluate roles & duties
- Examine resourcing levels
- Disclosure of TUPE information

STEP 2

Review existing security:

- Review technology & equipment
- Consider key vulnerabilities
- Visit site if possible

STEP 3

Our recommendations on savings:

- Make a security recommendation tailored to your business

STEP 4

Mobilise:

- Agree terms and conditions
- Mobilise as quickly as possible, ideally in 4 weeks
- Benefit immediately from cost savings

Our experienced and professionally qualified team can work with you to quickly understand your needs and expectations for the building lockdown or low-occupancy period and advise on the best way forward:

- ▶ You might not need a full security provision in buildings that will only be 10% or 20% occupied – or less - for the foreseeable future.
- ▶ You might be able to better utilise existing staff resources by redeployment or with the addition of new technology.

Our review process, and of course our recommendations, will be tailored specifically to your business, the particular site and the wider pandemic environment in order to add real value for your organisation. The emphasis will be on finding smarter solutions to meet current and likely near-term needs, taking in considerations of security, health and safety, employee wellbeing and cost-effectiveness for the business. This will all be backed up through our purpose-built monitoring centre, a technical hub offering a range of remote monitoring and surveillance services which, when introduced to support physical guarding, creates safer environments by reducing reliance on physical presence.

Most organisations are tightening up budgets as a result of Covid-19 and the effects of lockdown. With the end of the government furlough scheme, we can expect to see an even bigger financial push to drive costs down. Cost efficiency will be critical - but it must not be to the detriment of health, wellbeing and safety.

**We are ready to assist you in defining the best way forward for your business.**

## Case study:



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Corps was recently asked to conduct a review of a financial organisation’s security provision to ensure it was fit for the business’ current and future needs, and improve commercial efficiencies.

An evaluation was carried out of the building layout and key areas of risk and vulnerability, with the Corps team assessing the resourcing needs as opposed to required duties. Once critical resourcing levels had been identified, in line with the building’s risk profile, we then looked at adding resilience and enhancing duties.

We highlighted that by switching a night shift to a day shift and providing cover in areas only when needed that real efficiencies could be introduced. 184 hours of security were removed from the roster, achieving an **annual saving of around £140,000 (reducing the security spend by 20%)**. This was achieved without the introduction of undue risk at the premises, as by reconfiguring the hours we ensured adequate cover was in place at all times, with key areas of vulnerability considered.

**“Corps Security’s ‘Working in the ‘new normal’ review process led us through a detailed analysis of our client’s needs and the best options for meeting these in our new, changed situation. We were able to discuss four possible routes to realising service efficiencies, with the reconfiguration of hours and shifts selected as the best option as no additional risk was posed to the organisation or the safety and wellbeing of its people. The cost savings are, of course, a welcome benefit too, in these difficult times. Corps has genuinely understood our needs and found the best way to meet them.”**

Procurement Director

**Commercially effective solutions without compromising safety and security**

# Active support for working in the 'new normal': a partner rather than just a provider

Within today's uncertain and challenging context, the choice of business partners becomes critical. In this 'new normal', you want a true partner that can be flexible and help you navigate the tides of change rather than simply just a service provider.

At Corps, we are ready to help you define and implement a truly fit-for-purpose, resilient security solution that reflects your current needs, as well as government advice, and one that lays the groundwork for a return to the workplace when that opportunity finally arrives.

To learn more about how we can help you contact:

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