

Scott joined Corps Security straight from the British Army and has quickly progressed through various management roles within our business. Corps strive for a culture of 'promotion from within', focussing on developing our people to enjoy successful careers in the security industry – Scott's story shows how with the right attitude and a supportive team around you, you can achieve great things!



Scott joined the Army in 1994, fresh out of school and straight into the Grenadier Guards. At this time the military was a tough place to be for such a young recruit and it taught Scott a lot about discipline and teamwork – skills which would come in handy later on in life. After four years and two tours of Northern Ireland he said goodbye to the services and decided to take a different path. Wanting to put his skills to good use, Scott explored the option of working in security services and was offered an interview with Corps. He was successful and his career with Corps began.

His first role was as an Area Relief Officer, providing guarding support to contracts who needed it on an ad-hoc basis. He then moved on to manage the facilities at One Temple Quay a then brand-new office building in the heart of Bristol. His next position was as Corps Area Supervisor and he quickly progressed to Keyholding Supervisor, responsible for all keyholding contracts across Corps along with all the necessary risk assessments and setting up brand new assignments. Along the way Scott had developed an unrivalled knowledge of security operations, so when another opportunity became available Scott jumped at the chance to progress.

He took the role of Contract Manager for telecoms giant Orange and spent two years developing the account, building strong relationships with key stakeholders. Two years later and with the encouragement of the Corps management team he stepped up to take a more senior role as Contracts Manager for Wales, overseeing the company's thriving portfolio in the region which included major contracts with organisations such as Amazon and Admiral Insurance.



As a Royal Marines Reservist Scott was pleased to be working for an organisation with such an affinity with the services. He was fully supported in this role and was provided with 10 days additional leave to take part in training and specific Marines exercises. In support of the Royal Marines Charity (RMC) Scott and the team completed a 780-mile bike ride between the Corps regional offices, the 'Tour de Corps', in just five days. More than £6,000 was raised in total which was donated to the RMC to help Marines in every stage of their services career and beyond.

By 2015 Scott had come away from front line security, opting for an office-based business support role, working with operational delivery teams across Bristol to ensure the smooth running of Corps contracts in the area. With experience in so many areas of security, both front line and operational management Scott was a prime candidate when an unexpected opportunity came up. The Corps commercial team were recruiting after their Commercial Manager had been promoted to Commercial Director. Although feeling uncertain Scott went for it and applied for the position. After a tough interview process, he was named the successful candidate and started out on his new career path.

Now as Commercial Manager Scott works with both Corps sales and operational teams to price our work for both potential and existing customers. Heavily involved with our sales department Scott supports in the creation of new commercial offerings to potential Corps customers, aligning our service vision with actual, costed deliverables.

Undoubtedly Scott's enthusiasm and willingness to grab opportunities when they come up has pushed him on to where he is today. He is still learning and enjoys being mentored by our Commercial Director and looking to the future Scott intends to stay with Corps for the long term. His understanding of every element of security means he is able to work with our teams with confidence, to achieve the very best commercial terms for both Corps, our customer, and importantly for our front-line teams.